# LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034



## **B.A.**DEGREE EXAMINATION – **ECONOMICS**

#### FOURTHSEMESTER - APRIL 2018

### 16UCO4AL01- E-COMMERCE

Date: 25-04-2018	Dept. No.	Max.: 100 Marks
Time: 09:00-12:00		

### PART A

## ANSWER **ALL** THE QUESTIONS:

(10X2=20)

- 1. Define the term "E-Commerce".
- 2. What is meant by "Web Salesmanship"?
- 3. What is B2B business model?
- 4. State any two differences between e-trade and e-marketing.
- 5. What is Customer Complaints?
- 6. What do you understand by Call Centers?
- 7. Write note on "Digital Signature".
- 8. Mention any two advantages of advertising in Network.
- 9. What is M-Commerce?
- 10. What do you mean by E-Trade?

## PART B

### ANSWER ANY FOUR QUESTIONS:

(4X10=40)

- 11. State the objectives and importance of E-Commerce.
- 12. What are the reasons for customer complaints? Explain them.
- 13. List down the advantages and disadvantages of mobile commerce.
- 14. Write note on taxation system of E-Commerce transactions.
- 15. Explain about the ethical and intellectual property issues in E-Commerce.
- 16. Explain the different categories of Cyber Crimes.
- 17. Briefly explain the E-business models.

## PART C

### ANSWER **ANY TWO** QUESTIONS:

(2X20=40)

- 18. Discuss the various types of an effective E-Payment system.
- 19. What is E-marketing? Explain the channels of E-marketing.
- 20. Explain about the Net threats and Security protection available in E-Commerce.
- 21. Discuss the various activities and importance of E-Trade.

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